



State Clean Energy-Environment Technical Forum

Thursday, April 10, 2008
2:00 – 3:30 PM ET

Toll free: (866)299-3188
Passcode: 587 856 1975#

Using Performance Contracting for Implementing Energy Efficiency

Welcome	Julie Rosenberg, Director, Clean Energy-Environment State Partnerships State & Local Branch, Climate Protection Partnerships Division, US EPA Catherine Morris, The Keystone Center	5 min
Overview of Performance Contracting	Linda Smith, Consultant, Energy Services Coalition	15 min
Pennsylvania	Bruce Stultz, PA Department of General Services	15 min
Maryland	Hatim Jabaji, Office of Energy Performance and Conservation, MD Dept. of General Services	15 min
Facilitated Discussion		35 min
	<ol style="list-style-type: none"> 1. Why did the state choose to use performance contracting to implement energy efficiency in state facilities rather than other available financing mechanisms? 2. What are the key components of a successful performance contracting program? 3. How has your use of performance contracting evolved over time? What lessons have you learned from past experience and how have you incorporated these lessons in your program? 4. What resources and training are available to help states and local government agencies that want to use performance contracting? 5. What criteria do you use to evaluate and select performance contractors? 6. What methods and tools do you suggest states use to measure progress toward meeting the performance contracting goals and environmental co-benefits? 7. What advice can you offer on facilitating interagency collaboration in designing and implementing performance contracting? 	
Summary of Key Points/Technical Needs		5 min

Please email questions in advance or during the call to cmorris@keystone.org.

Additional materials for this call can be found at http://keystone.org/Public_Policy/StateTechForum.html